



REPUBLIC MASTER CHEFS
Textile Rental Services

L3Networks

Keeping up with the demand

How can a textile services company protect sensitive data and keep operations and business teams running effectively to manage the demand? Who can they trust to provide IT leadership that can grow over time as needs change? For American Textile Maintenance (ATM), this model is a fully outsourced IT partnership with L3 Networks. This allows them access to strategic leadership, a breadth of expertise, and 24/7 support without breaking the bank.

THE CHALLENGE

How to get from here to the Cloud

It all began with ATM looking to reduce costs in telephony and phone support. As the business expanded, the sophistication of the networking, security and support needs grew exponentially. Building an internal team with that expertise & commitment was going to be a challenge.

THE SOLUTION

A partnership that grew one step at a time

The first stage resulted in dramatic savings in one area of the business. Over time, the team recognized that they could draw upon the deep expertise of the L3 team across their IT and security needs. And they ultimately discovered this to be a reliable model for all their IT needs. Over time re-building the architecture for server communications and migrating data to a safe, private cloud.

THE RESULTS

A CFO delivering strong results in IT and security

800+ team members - operating without any on-staff IT employees. The L3 Networks teams serves as a committed, accountable partner. The IT capability they provide enables the business to thrive and keep up with the growing IT and security demands of today's complex environment.



Most importantly, I have complete confidence in the recommendations and insights of the L3 team. They understand my business really well:

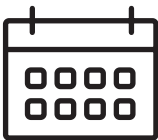
- Superior service/ day or night
- Dependable team that truly delivers on our needs
- Very reasonable pricing that scales with my needs
- Proven process for adding new users & onboarding

Chief Financial Officer, American Textile Maintenance

The Solutions

- > 24/7 IT help desk
- > Managed Networks
- > Network Security
- > Security Monitoring
- > Cloud Services

The Scorecard



5+

Years in Relationship with L3 Networks



800+

Employees Actively Supported



Zero

Total In-house IT Team Members